Ensors
CHARTERED ACCOUNTANTS

How an idea to sell your business becomes your future through Ensors

START

1 Meet with **Ensors**

2 Discuss your options

MBO/MBI, Share sale or Asset sale?

3 Appraisal & valuation – How much is it worth?

Is it the right time to sell?

4 We get to know your business

Assessing the key risks and early due diligence

5 Identify potential targets who might buy?

6 Sales preparation

Production of sophisticated marketing material

7 Launch your marketing campaign

8 Targeted marketing approach

9 Buyer/Seller meetings

We provide support on how to make the best of your meetings

10 Offers presented

11 We negotiate the right deal for you

12 Agree a deal

13 Head of Terms prepared and signed

14 Due diligence commences

We provide guidance

15 Sale & Purchase Agreement drafted and agreed

16 **COMPLETION**

We provide advice and support for you and your solicitor on: Tax aspects, maximising net proceeds and accounting support. Making sure the project is managed within a 'hands on' approach.

17 Contracts signed

18 Money transferred

Enjoy!

FINISH

ensors.co.uk/corporate-finance