

DEALS OF THE YEAR 2019

2019 was a record deal-making year for the Corporate Finance team at Ensors. We were involved in 28 completed deals over the year, involving businesses across a wide range of industries. From education to agriculture, fine wines to fashion and transport to elderly care. Our multi-discipline team has the expertise to get the deal done whether that is acquiring or selling, undertaking a management buy-out or buy-in, re-financing or re-structuring or simply looking for tax advice or due diligence.

Please see below for some of 2019 highlights.

MBO ENERGY EFFICIENCY

Advising on the MBO of the **Aran Services Group** including an introduction to the funders, **IGF**.



MBO CIVIL ENGINEERING

Providing tax advice to the shareholders of **Land Survey Solutions (Holdings)** on their management buyout and equity release facilitated by investment from **RJD Partners**.



Sale WHOLESALE

Marketing and advising on the sale of **Bright Ideas Marketing** to **Robinson Young**.



Acquisition HAULAGE

Undertaking financial due diligence for a complementary purchase in the **Transport** sector.

MBO FOOD & DRINK

Advising a **Fine Wine Merchants** regarding succession planning and executing a management buy out.

Investment CONSTRUCTION

Advisory services regarding a multi-million pound equity investment from a **Major European Entity**.

Continued overleaf >



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Merger EDUCATION

Ongoing financial due diligence support for a fast-growing **Multi-Academy Trust**.

MBO FASHION

Advising the shareholders of a **Fashion Company** regarding a VIMBO by a management team.

Acquisition LEISURE

Advising the acquirers of a company operating a **Marina** and **Boat Sales**.

Sale LOGISTICS

Providing tax advice to the shareholders of **Seven Telematics** on their sale to **Connexas Group**.

MBO MANUFACTURING

Advising the MBO team on the purchase of **Merit Plastic Mouldings Limited**.

Sale SOFTWARE

Providing tax advice to the shareholders of **CloudDialogs** regarding the sale of the company to the **Totalmobile Group**.



MBO HAULAGE

Advising on the shareholder buyout of **Burhill Logistics**.

Acquisition AGRICULTURE

Undertaking tax due diligence for **Ark Agriculture** for their purchase of **Thomas & Fontaine**.

Acquisition CARE

Lead advisory for a purchase in the **Elderly Care** sector.

